FACTSHEET (1/3)

Q1 2025

MEDIAN GROUP

We are a leading pan-European provider of mental health, specialist care and rehabilitation services

- **410** facilities
- **25,000** beds
- **309,000+** patients and residents
- **31,000+** employees
- **€2bn** sales

Leveraging the platform:

- Growing the core
- Adding asset-light outpatient services
- Digitalisation and innovation

2030 KPIs:

- **€3bn** revenue
- **160,000** digital users

Our purpose

We focus on restoring quality of life and independence for our patients and residents through effective, evidenced, data-driven care

Our organisations: MEDIAN, PRIORY, Hestia Alliance

High occupancy

>85%

Occupancy rate maintained across all territories

Our strategy

- Our strategy is designed to leverage our portfolio and capabilities and has four key pillars
  - Accelerating organic growth through broader, deeper service offering
  - Leadership in digital transformation across care pathways
  - Achieving ongoing efficiency improvements
  - Select M&A that adds value

Our core services

- Mental healthcare
- Rehabilitation including orthopaedics, neurology, cardiology and internal medicine
- Specialist care: learning disability, autism and degenerative diseases
- Residential care
- Digital aftercare

FACTSHEET (2/3)

Q1 2025

MEDIAN GROUP

Strong financial performance

Sales growth

6.4%

2021-2023 (CAGR)

Sales for the last 3 years

2021: **€1.7bn** ▶ 2022: **€1.8bn** ▶ 2023: **€2.0bn**

>2x revenue since 2015

Strong M&A track record

- **Over 10 transactions** leading to over 25x sales since 2011
- **Go for** partner for succession-led divestments
- **International expansion** within UK and Spain
- **Strong pipeline** of future opportunities across Europe

Sustainability: our photovoltaic programme and carbon reduction

- Electricity generated per year: **~14,000 MWh/ca 80% of own consumption**
- Sustainable power bill savings of **€3.3m** from 2026
- CO^2 Emission reduction by **~6,000 tons per year**
- **140 sites** to gain PV panels, across Germany, UK and Spain

Digital care: leading first digital aftercare programme in Germany

38,000

patients supported by proprietary MyMEDIAN@Home digital aftercare programme since 2013

7,000

daily users

>160.000 in 2030

270,000

downloads

FACTSHEET (3/3)

Q1 2025

MEDIAN GROUP

Competitive advantage

Scale and breadth of services

+

High quality, high value, effective and sustainable services

+

Quality ratings above industry benchmarks

+

A proven track record of restoring quality of life for thousands of people every year

Market opportunity

- Increasing complexity of health and social care needs, driven by an ageing population and rise in individuals with comorbidities
- An escalating mental health crisis across Europe
- Rapid advancements in digital tools transforming treatment and care platforms and outcomes

Market share

- **MEDIAN Kliniken:** market leader for inpatient rehabilitation
- **Priory:** leading independent provider of mental health services and 2nd largest provider of adult specialist care
- **Hestia in Spain:** 4th largest private mental health provider

£300bn*

The cost of poor mental health is calculated at £300 billion a year in England alone.

529,347**

Approved applications for rehabilitation in Germany in 2023.

34%***

In Spain, 34% of the population was suffering from a mental health problem in 2022.

*Cardoso, F. and McHayle, Z. (2024) *The economic and social costs of mental ill health.* Available from: https://www.centreformentalhealth.org.uk/publications/the-economic-and-social-costs-of-mental-ill-health and wellbeing in England: Adult Psychiatric Morbidity Survey 2014

**Andreas Konrad, *Rehabilitation in einer sich verändernden Arbeitswelt,* Deutsche Rentenversicherung, Reha-Forum 2024

****Informe Anual del Sistema Nacional de Salud 2023,* Ministerio de Sanidad, 2024, p.39