

FACTSHEET (1/3)

MEDIAN GROUP

Leading pan-European provider of mental health, specialist care and rehabilitation services



400 facilities

24,400 beds

319,000 patients and residents

31,000 employees

€2.3bn sales

Leveraging the platform:

- ▶ Growing the core inpatient
- ▶ Adding asset-light outpatient services
- ▶ Digitalisation and innovation

2030 KPIs:

- ▶ **€3bn** revenue
- ▶ **160,000** digital users
- ▶ **500,000** patients and residents

Our purpose

We focus on restoring quality of life and independence for our patients and residents through effective, evidenced, data-driven care



Our organisations:



High occupancy

>85% A white icon of a person standing next to a house, set against a yellow background.

2% rise in 2024 vs 2023 with 16,000 more patients

Our strategy



- ▶ Our strategy is designed to leverage our portfolio and capabilities and has four key pillars
 - Accelerating organic growth through broader, deeper service offering
 - Leadership in digital transformation across care pathways
 - Achieving ongoing efficiency improvements
 - Select M&A that adds value

Our core services



- ▶ Mental healthcare
- ▶ Rehabilitation including orthopaedics, neurology, cardiology and internal medicine
- ▶ Specialist care: learning disability, autism and degenerative diseases
- ▶ Ambulatory care
- ▶ Digital aftercare

Strong financial performance

Sales growth

10.9% 

2022-2024 (CAGR)

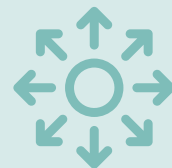
Sales for the last 3 years

2022: €1.8bn ▶ 2023: €2.0bn ▶ 2024: €2.3bn

>2x revenue since 2015

Strong M&A track record

- ▶ Over 10 transactions leading to over 25x sales since 2011
- ▶ Go for partner for succession-led divestments
- ▶ International expansion within UK and Spain
- ▶ Strong pipeline of future opportunities across Europe



Sustainability: our photovoltaic programme and carbon reduction

- ▶ Electricity generated per year: ~14,000 MWh/ca 80% of own consumption
- ▶ Sustainable power bill savings of €3.3m from 2026
- ▶ CO₂ Emission reduction by ~6,000 tons per year
- ▶ 140 sites to gain PV panels, across Germany, UK and Spain



Digital care: leading first digital aftercare programme in Germany

40,000

patients used proprietary MyMEDIAN@Home digital aftercare programme since 2023



7,000

daily users on average in 2024



270,000

downloads





Competitive advantage

Scale and breadth of services



High quality, high value, effective and sustainable services



Quality ratings above industry benchmarks



A proven track record of restoring quality of life for thousands of people every year




Market opportunity



- ▶ Increasing complexity of health and social care needs, driven by an ageing population and rise in individuals with comorbidities
- ▶ An escalating mental health crisis across Europe
- ▶ Rapid advancements in digital tools transforming treatment and care platforms and outcomes

Market share



- ▶ **MEDIAN:** market leader for inpatient rehabilitation 
- ▶ **Priory:** leading independent provider of mental health services and 2nd largest provider of adult specialist care 
- ▶ **Hestia Health:** 4th largest private mental health provider 



£300bn*

The cost of poor mental health is calculated at £300 billion a year in England alone.



529,347**

Approved applications for rehabilitation in Germany in 2023.



34%***

In Spain, 34% of the population was suffering from a mental health problem in 2022.

*Cardoso, F. and McHayle, Z. (2024) *The economic and social costs of mental ill health*. Available from: <https://www.centreformentalhealth.org.uk/publications/the-economic-and-social-costs-of-mental-ill-health> and wellbeing in England: Adult Psychiatric Morbidity Survey 2014

**Andreas Konrad, *Rehabilitation in einer sich verändernden Arbeitswelt*, Deutsche Rentenversicherung, Reha-Forum 2024

***Informe Anual del Sistema Nacional de Salud 2023, Ministerio de Sanidad, 2024, p.39